



Building on the Legacy:

GIVING MATTERS

MISSION AND VALUES

MISSION

Like the Sisters of Mercy before us, we witness God's healing love for all people by providing excellent clinical and residential services within a community of compassionate care.

VALUES

Dignity

We celebrate the inherent value of each person as created in the image of God. We respond to the needs of the whole person in health, sickness, and dying.

Hospitality

From many religious traditions and walks of life, we welcome one another as children of the same God, whose mercy we know through the warmth, fidelity, and generosity of others.

Justice

We base our relationships with all people on fairness, equality, and integrity. We stand especially committed to persons who are poor or vulnerable.

Excellence

We hold ourselves to the highest standards of care and to serving all with courtesy, respect, and compassion. Maintaining our involvement in the education of physicians and other healthcare professionals is a priority.

Stewardship

We believe that our world and our lives are sacred gifts which God entrusts to us. We respond to that trust by constantly striving to balance the good of all with the good of each, and through creative and responsible use of all our resources.

Prayer

We believe that every moment in a person's journey is holy. Prayer is our response to God's faithful presence in suffering and in joy, in sickness and in health, in life and in death.

ON THE COVER: *The Mercy International Center is the first house of Mercy built by Catherine McAuley, founder of the Sisters of Mercy, in response to the needs of the poor in Dublin, Ireland. The Center is home to Mercy family from all over the world and a revered place of hospitality, heritage, pilgrimage, and renewal. It is a rich source of inspiration for those who continue Catherine's mission.*

February 2024

Dear Friends,

It is a pleasure to share the Mercy Health Services' Annual Report for the 2023 fiscal year and to highlight the many ways our individual, corporate, and foundation benefactors are making a difference for the patients entrusted to Mercy's care. On behalf of the entire Mercy Family, thank you for your partnership and generosity, which enables Mercy to fulfill its mission to provide excellent and compassionate care to all who enter our doors.

Philanthropy is what built the original House of Mercy, which is pictured on the cover of this report. Philanthropy is what has allowed us to keep our doors open to all who have come to us over the years. And philanthropy continues to keep alive the founding spirit of Catherine McAuley to help those most in need of compassion and mercy.

In 2024, Mercy will celebrate 150 years of healing, service, and dedication to the City of Baltimore. This milestone anniversary provides an opportunity to reflect on our rich history, honor the amazing legacy of the Sisters of Mercy, and plan for a bright future under lay leadership.

To ensure that our mission and the example of the Sisters of Mercy endures for another 150 years and beyond, Mercy will soon be announcing a 150th anniversary fundraising effort, Mercy Forever: Building on the Legacy, to preserve and grow our strength in four key areas: Clinical Care, Community Health, senior care at Stella Maris, and our institutional endowment through a new Sisters of Mercy Endowed Legacy Fund.

This report provides examples of how philanthropy is already making a difference in each of the four funding priorities of our upcoming campaign. We are excited by the campaign's potential to bolster our work in these areas and allow us to serve an even greater number of patients in the Baltimore metro area and beyond.

We are tremendously grateful to you, our Partners in Mission, for providing Mercy the means to strengthen the health of the communities we served this past year. We look forward to celebrating Mercy's 150 years of care with you in 2024 and, together, ensuring that the spirit and mission of the Sisters of Mercy endures for another 150 years and beyond.

With deep appreciation,



David N. Maine, M.D., *President & CEO*



Sister Helen Amos, RSM, *Executive Chair, Board of Trustees*



February 2024

Dear Friends,

Year in and year out, Mercy is blessed with the most generous and loyal contributors—individual, corporate, and foundation—who for nearly 150 years have made the work of our incredible clinicians and staff possible. The Mercy Health Foundation is privileged to work with these donors, listen to their Mercy stories, and gain a deeper appreciation of why they have made Mercy a philanthropic priority over the years.

Thanks to our donors and the dedicated team of Foundation professionals I am honored to lead, the Mercy Health Foundation enjoyed another productive fundraising year in FY2023, raising \$9,095,343 to support our clinical and community programs. In this report, we highlight some of the many ways financial support and the work of our enthusiastic volunteers is making a difference for the patients who seek Mercy’s care.

In 2024, Mercy will celebrate its 150th anniversary. To mark this milestone, the Mercy Health Foundation has launched an historic \$75 million fundraising effort to make sure that the work the Sisters of Mercy began back in 1874 endures for another 150 years and beyond. Entitled Mercy Forever: Building on the Legacy, the campaign will bolster Mercy’s clinical services, community outreach, and care for seniors at Stella Maris. Additionally, for this milestone anniversary, we are establishing an endowment to ensure that the spirit and legacy of the Sisters of Mercy continues to thrive as Mercy completes a decades-long transition to lay leadership. Given the early groundswell of support for the campaign, a stretch fundraising goal of \$100 million has been established.

As always, thank you for your generous contributions of time, talent, and treasure that allow Mercy to honor the legacy of the Sisters of Mercy and fulfill its mission to provide excellent clinical services within a community of compassionate care. We are truly honored and privileged to call you our Partners in Mission.

Sincerely,



Caroline W. Senatore
Vice President &
Chief Philanthropy Officer
Mercy Health Foundation



MERCY HEALTH FOUNDATION
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WORK SUPPORTED BY PHILANTHROPY



\$857,977 Mercy’s Clinical and Research Programs

Medical equipment, research studies, fellowships, and continuing education opportunities for staff to further the medical community’s understanding of health issues and treatment options.



\$426,984 Mercy’s Community Health Programs

Programs that provide patients experiencing poverty with medical supplies, assistance, and services as well as connections to community organizations for socio-economic support.



\$534,378 Stella Maris Programs

Transitional care, hospice, grief counseling, rehabilitation services, home care, and residential activities for the injured and aging.

The remaining funds raised went to other areas of need.

PHILANTHROPIC IMPACT



CARING FOR AT-RISK NEIGHBORS



\$22,200,000 IN CHARITY CARE BENEFITING THE COMMUNITY

DONOR IMPACT ON

A Lasting Legacy

One blustery, cold November day in 1874, six Sisters of Mercy came to Baltimore City Hospital, where they were charged with overseeing a small infirmary that would eventually grow to become Mercy Health Services.

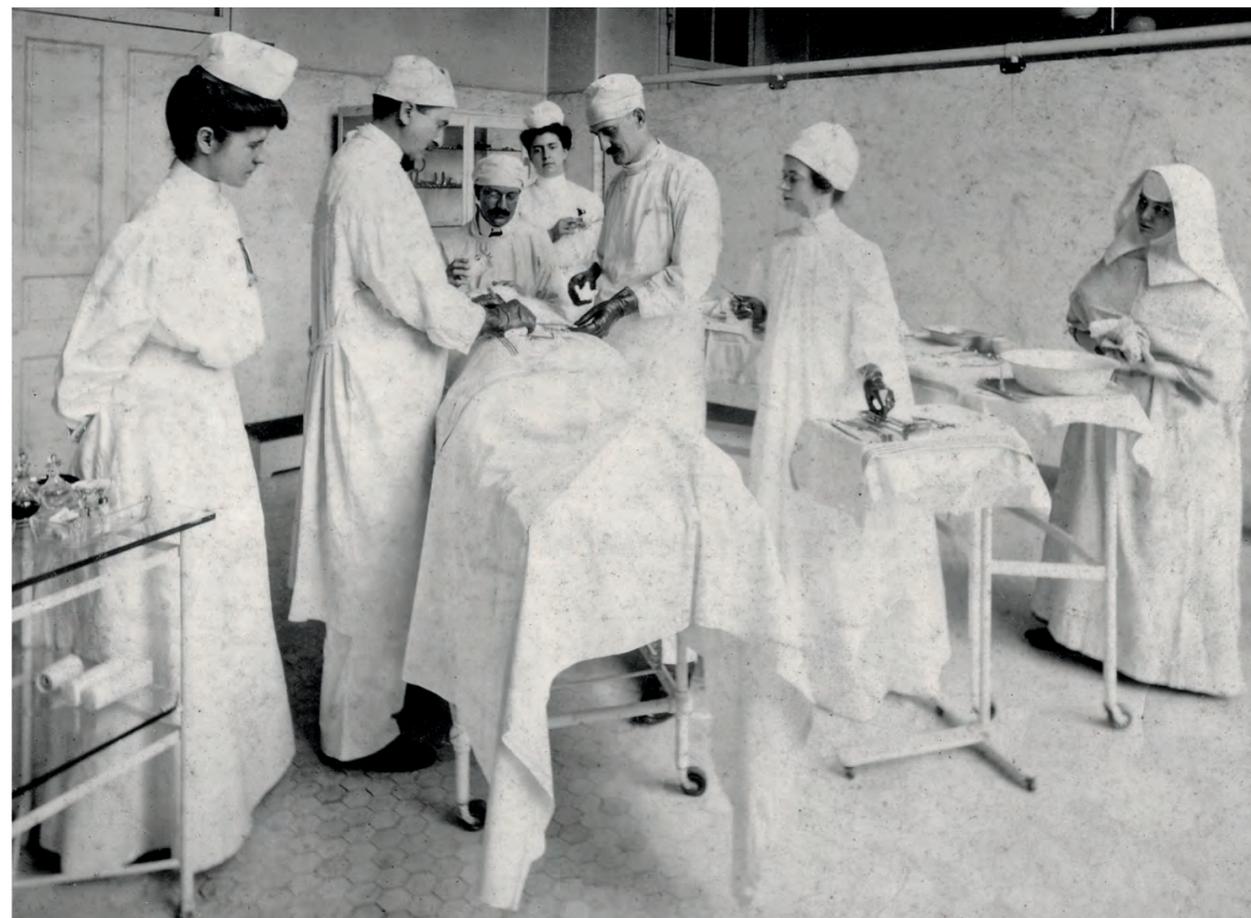
Today, there are fewer members of the Sisters of Mercy to embody our living mission—yet still, the dedication to provide tender and personal care to the poor and underserved endures. Building upon the unique good will engendered by our upcoming 150th anniversary, we have launched The Sisters of Mercy Endowed Legacy Fund. Support from this

endowment will ensure our excellent medical care and abundant charitable services carry on for another 150 years.

As a community hospital focused on quality services for all, endowed funds will help us invest in cutting-edge technologies and state-of-the-art clinical spaces so we can offer the very best health care possible. Endowment gifts can support fellowships, scholarships, research projects, and medical conferences. It can also allow Mercy to retain award-winning doctors and nurses and world-renowned specialists embedded throughout our health system.

Tracey Veihmeyer, Director of Development at Stella Maris, expands on how endowment can aid in workforce development: “Stella Maris serves elders and people in need of rehabilitation, long-term care, and inpatient or home hospice care. One of the ways we can offer outstanding services is by providing in-house training and certification for Geriatric Nursing Assistants. I am excited that the Legacy Fund honoring the Sisters of Mercy could help educate future caregivers about evolving best practices.”

Sisters and nurses, ever-present at the heart of Mercy.



Sisters Fran Demarco, Helen Amos, and Karen McNally inspire the future of Mercy.



Dr. Maine and Sisters of Mercy at the President's Reception.



Sr. Ruth Handren and Sr. Helen Amos—two of Mercy's distinguished leaders.

Indeed, endowment is a stabilizing reserve of funding that broadens and deepens the services for everyone who depends on Mercy or Stella Maris for care.

“I made a gift to the Legacy Fund because I know endowment is all about longevity,” says Marilyn Duker, Co-Chair of Brightview Senior Living and Vice Chair of the Mercy Health Services Board of Trustees. “Endowed funds let us care for the sick, the poor, and the dying—even during emergencies such as pandemics, natural disasters, or economic downturns—without having to diminish our services or reduce staff.”

Kevin Pearson, Executive Vice President of M&T Bank, shares, “I donated to The Sisters of Mercy Endowed Legacy Fund because I know a struggling community is strengthened when people from all walks of life can access health care in a dignified way. My Legacy Fund gift

can support endeavors such as comprehensive prenatal care and accredited CenteringPregnancy classes offered at Mercy's Mead Maternal Health and Preventive Care Center. The work being done at the Mead Center is part of Mercy's extensive efforts to address racial disparities in health, in keeping with its mission of compassionate care. I like the idea that the investment I make now will help Mercy make a difference in the future.”

It also allows our institution to address patients' most pressing barriers to quality health care. As a Catholic health care system with a special commitment to the poor and vulnerable, each year Mercy provides at least \$22 million in charitable care for the disadvantaged.

“Having a strong endowment ensures that Mercy can continue to reach marginalized people,” says Rick Berndt of the Mercy Health Services Board of Trustees. “When the Sisters of Mercy came to this

country, they came to serve the poor and needy. This is still their focus today. Endowment provides ongoing resources for exactly this purpose. I hope my donation inspires others to join me in supporting the Sisters' mission far into the future through gifts to The Sisters of Mercy Endowed Legacy Fund.”

Patients' needs tend to evolve—whether it is an elderly patient who can't afford assisted living facility entrance fees; a low-income patient who could heal faster if provided free prescriptions, medical supplies, or nutritious food; or a cancer patient who needs safe rides to and from their chemotherapy sessions. The donors who gave to The Sisters of Mercy Endowed Legacy Fund in Fiscal Year 2023 ensured that Mercy had the resources and flexibility to guarantee that the work and mission of the original six Sisters of Mercy is perpetuated under lay leadership.

DONOR IMPACT ON Women's Health

Fiscal Year 2023 was the perfect time to reflect on the remarkable strides made in the 20 years since Mercy opened the Weinberg Center for Women's Health & Medicine.

Mercy has always been committed to Catherine McAuley's vision of caring for women in a way that empowers them to lead healthy, fulfilling lives. Our original Center for Women's Health & Medicine was created in 1994; then in 1995, the Center blossomed under the leadership of Dr. Neil B. Rosenshein—one of the nation's foremost gynecologic oncologists.



Dr. Rosenshein with a patient.

In 2003, a transformative gift from the Harry and Jeanette Weinberg Foundation, combined with other donations made to the Building on the Quality of Mercy capital campaign, allowed us to open a new building with more than 118,000 square feet dedicated to expanding our women's health programs.

Today, women comprise more than 64% of Mercy's patients; the Harry and Jeanette Weinberg Center for Women's Health & Medicine offers them multifaceted, interdisciplinary approaches to wellness. From reproductive health to preventive care to treatments for cancer, this world-class Center of Excellence helps women face unique health challenges that require specialized attention.

Many of our patients are so impressed by the outstanding clinical care offered at the Weinberg Center that they want the same experience for their mothers, grandmothers, sisters, and friends—and so we come to care for multiple generations within the same family. Private support has been essential in creating, expanding, and equipping many of the Weinberg Center's specialty centers to serve an increasing number of women.

Housed within the Weinberg Center are the Hoffberger Breast Center; the Breast Reconstruction and Restoration Center; Cosmetic Medicine and Surgery; the Neil B. Rosenshein, M.D., Institute for Gynecologic Care; the Gynecologic Oncology Center; the Lya Segall Ovarian Cancer Institute; the Tjanna O'Brien Center for Women's Imaging; the Medi-Spa; and the Women's Health Boutique.



DONOR IMPACT ON Women's Health

For example, in 2008, the Tyanna Foundation raised funds in memory of Tyanna Barre O'Brien, who lost her battle with breast cancer. This foundation was established by her daughters, who continue to raise money in her memory all over the country. With their support, Mercy opened the Tyanna O'Brien Center for Women's Imaging at Mercy, where our highly trained radiologists use top-of-the-line imaging equipment to diagnose and treat breast-related diseases. Over the years, financial support from our grateful patients and Corporate Partners has helped this department keep up with technological advances by upgrading CT, MRI, and PET scans, as well as new ultrasounds. This way, Mercy can continue offering women one of the best diagnostic experiences in the state.



Dr. Im at the da Vinci Robot.

Should a woman receive a complicated diagnosis, she can be assured of the best of care at the Weinberg Center. For example, ovarian cancer is one of the most difficult cancers to diagnose and therefore hard to treat in time. Thanks to generous support from Donald Segal and Dr. Barbara McAlpine Segal in honor of Don's mother, Mercy opened the Lya Segall Ovarian Cancer Institute in 2014. Over the last decade, thousands of women from across the mid-Atlantic region have turned to the top-rated ovarian cancer doctors here for their compassionate care, diagnostic services, and high-quality surgical skills.

The Weinberg Center offers women the option of both traditional and robotic surgeries. In Fiscal Year 2023, under the leadership of Dr. Dwight Im, Medical Director of the Neil B. Rosenshein, M.D., Institute for Gynecologic Care at Mercy, nearly 1,500 robotic gynecologic surgeries were conducted using the da Vinci Surgical System. This tele-operated machine, which consists of multiple robotic arms that precisely mimic hand movements made by a surgeon, was obtained in part thanks to unrestricted philanthropy.

We are deeply grateful to the donors who bring such state-of-the-art technologies to our community hospital. In a more recent example, a former patient of Dr. Neil B. Friedman, Medical Director of the Hoffberger Breast Center, was so pleased with her care that in Fiscal Year 2023 she made a donation toward the purchase of Spy-Phi equipment. A Spy-Phi allows surgeons to use near-infrared fluorescence to visualize micro-vessels in the breast for better accuracy during mastectomies and reconstruction procedures. It is the only equipment of its kind in the world, and our doctors are thrilled to be able to offer it to our female patients, all thanks to a donor's generosity.

Indeed, over the past two decades since the Weinberg Center opened its doors, whether Mercy made strides in gynecologic and breast surgeries, women's imaging, plastic and reconstructive surgeries, prevention education, or clinical research, our donors have always been at the forefront of promoting better health outcomes for women.

Unfortunately, not all women in our community have equal access to high-quality care, resources, or the latest health information. Socioeconomic disparities, cultural biases, and a limited network of personal support can act as barriers to women receiving the clinical care they deserve. Mercy's Charity Care programs help to address these inequities.

Our community stakeholders and philanthropic partners provide additional support. For example, the Tyanna Foundation's annual BreastFest event raises funds for things such as transportation to appointments, prosthetics, lymphedema garments, imaging services, and much more to benefit Mercy's breast cancer patients. The Mildred Mindell Cancer Foundation provides grant funds for free wigs and head coverings for women undergoing cancer treatment.



Dr. Friedman and Breast Center team.

When it comes to women's health services at Mercy, philanthropic support has allowed us to open new clinical spaces, obtain the latest technology, conduct research trials, and keep experts on staff. And yet, there is continual need for growth and advancement in this field. Our work on behalf of women—forever grounded in the mission and the

legacy of the Sisters of Mercy—will always depend on generous donors. As we look forward to the Weinberg Center's 30th anniversary and Mercy's 150th anniversary this November, we are grateful to those who help to ensure women get the very best of care when they turn to Mercy.

As we reflect on generous donors to Mercy's programs for women's health, we fondly remember our good friend and champion Lois Hoffberger Halpert, who passed away in October of 2023. Lois had served on the Mercy Health Services Board of Trustees since 1999. During her six full terms as a board member, she also served as Chair of the Advisory Board for the Weinberg Center and was part of Mercy's Capital Campaign Planning Committee. Lois was a Trustee of the Hoffberger Foundation, now known as Hoffberger Family Philanthropies, which established The Hoffberger Breast Center at Mercy and has gifted Mercy with an endowment to support breast care for women without financial resources. The Mercy Family extends our heartfelt condolences to Lois' family. She was devoted to Mercy and will be deeply missed. Her legacy will live on through the patients whose lives she touched at Mercy.



DONOR IMPACT ON Community Safety

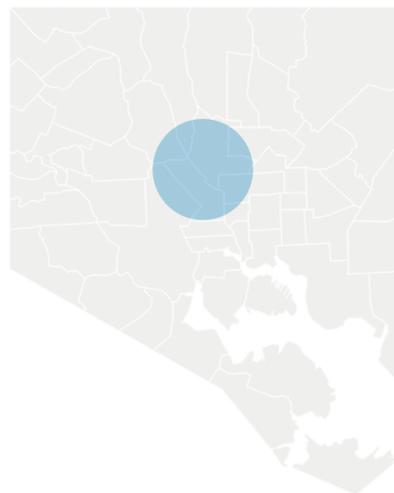
Last year, domestic abuse accounted for 21% of all violent crime across Baltimore City, according to the Baltimore Police Department. As a member of the medical community with an historic commitment to the welfare of the City, Mercy plays a significant role in interrupting cycles of abuse.

The health care setting offers a unique opportunity to intervene in abusive situations, as anecdotal evidence from experts shows that victims are more likely to request help from a medical professional than from domestic violence centers or law enforcement.

By employing an average of nine on-call Family Violence Response Program Advocates and more than 30 specially trained Forensic Nurse Examiners, Mercy can offer victims round-the-clock assistance. Our programs serve victims of sexual assault aged 13 and older. They also help survivors of domestic violence, abused and neglected elders, institutionalized vulnerable persons, and victims of human trafficking.

“Thanks to a very generous grant, Mercy was able to pilot an Alternative Light Source program in the early 2000s that has since impacted tens of thousands of lives.”

~ Debra Holbrook, Director of Forensic Nursing



Mercy's Blue Dot Human Trafficking Initiative serves Baltimore.



DONOR IMPACT ON Community Safety

Mercy works collaboratively with community partners and criminal justice agencies to address victims' various and complex needs. Thanks to our generous funders, we are able to help more than 600 victims each year.

The Family Violence Response Program staff provide crisis intervention, advocacy, danger assessment, safety planning, and short-term follow-up. They also connect victims to community partners for shelter, legal services, and resources such as affordable mental health care, local support groups, and books or websites with useful information.

The Forensic Nurse Examiner Program is comprised of a skilled team who specialize in performing medical exams and treatments, and collecting and documenting crucial time-sensitive evidence of assault. The only comprehensive program of its kind, Mercy's forensic services include photographing and documenting wounds using Alternate Light Source technology, testing for STIs and pregnancy, and helping with affidavits for victims who wish to apply for legal asylum. The entire exam process is confidential and does not require that a victim report anything to the police, but evidence is stored for up to 75 years in case an investigation is desired.



Lauren Brown leads the Family Violence Response Program.

"These programs provide victims with tools to achieve safety, wellness, and justice," says Lauren Brown, Coordinator of the Family Violence Response Program. "We are grateful to funders who make it possible for Mercy to offer these life-saving services."

Debra Holbrook, MSN, RN, SANE-A, FNE, A/P, DF-AFN, FAAN, is the Director of Forensic Nursing at Mercy. With more than 30 years of experience, Ms. Holbrook has pioneered the use of Alternate Light Source technology—which allows for the detection of bruises hidden under a victim's skin—in strangulation cases that set precedent in Maryland court systems.

"Thanks to a very generous grant, Mercy was able to pilot an Alternate Light Source program in the early 2000s that has since impacted tens of thousands of lives," Ms. Holbrook says. "The National Institute of Justice is currently conducting a research study into Mercy's forensic programming to help standardize the use of such evidence in criminal prosecutions nationwide."

A grantor also helped Mercy develop our Blue Dot program—named for the blue sticker any patient suspected of being trafficked received on their file. This alerted medical staff to the need for discreet intervention. The Blue Dot program was so successful that Mercy staff went on to host workshops on the topic for Baltimore City police, other medical facilities, local universities, the FBI, and Homeland Security.

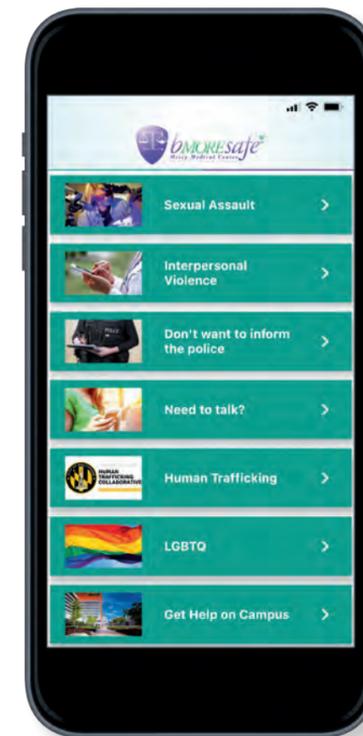
Ms. Holbrook recalls a recent Blue Dot intervention that saved the life of a human trafficking victim:

"A young woman from South America was brought to Mercy's Emergency Department as a victim of extreme abuse. With the help of a bilingual team member, we discovered that this patient was being blackmailed and prostituted by an abuser who threatened the life of her toddler. Our staff spent



Secretary of State Antony Blinken presented a national award to the Forensic Nursing team.

hours with the victim, explaining her rights. Grant funds helped purchase a disposable cell phone and 90-day data plan so she could connect with Catherine's Cottage for shelter and TurnAround, Inc. for therapy sessions. We also connected her with Asylee Women's Enterprises, Tahiri Justice Center, and Intercultural Counseling Connection for legal aid. Our staff thoroughly treated and then documented her injuries so that she could apply for an emergency T-Visa for herself and asylum for her son. Thankfully, both are now safe."



The B'More Safe app saves lives.

Mercy is proud to note that last year, Ms. Holbrook and her team received the prestigious Presidential Award for Extraordinary Efforts to Combat Trafficking in Persons. This outstanding achievement is a testament to their unwavering commitment to exceptional care and community safety.

"Whether Mercy is helping victims who live right down the street or people who are trafficked from very far away," Ms. Holbrook says, "the critical work we do to protect victims is made possible thanks to generous supporters who want to make the world safer."

DONOR IMPACT ON Hospice Care

“When every institution in the world was closing their doors due to the pandemic, Stella Maris welcomed us.” ~ Katie McNeely, daughter



Patricia

Patricia Massey was a kind and vivacious woman. She loved to quilt and sew—she even made her own wedding dress. She married Joseph McNeely in May of 1985 and they adopted twin girls Katie and Maria in 1987.

An alto, Patricia sang with the Handel choir, the Pride of Baltimore Chorus, the Sweet Adelines, and the choir of St. Vincent de Paul Roman Catholic Church, where she was a member. Patricia also had been a board member of the Creative Alliance and served on the Baltimore School for the Arts' Capital Fundraising Committee.

A fierce advocate for the underserved, Patricia held several positions in the Baltimore Department of Housing & Community Development since the late 70s. In 1984, she helped then-Mayor William Donald Schaefer create the Baltimore Housing Partnership, where she served as Director for 10 years. She worked tirelessly on dozens of affordable housing projects in Baltimore City. Then, in her own company, Metroscape Development, she revitalized neighborhoods by building hundreds of affordable homes for ownership, becoming one of the very few early successful female developers in the state.

In 2014, while leaving her office one winter afternoon, she fell down a flight of stairs and suffered a severe traumatic brain injury. Patricia was taken to the hospital and remained in a coma for a few weeks. During the next 18 months, she was a patient at various Intensive Care Units, skilled nursing care facilities, and rehabilitation centers. In 2016, her family reconstructed their home to include hospital beds and mechanical lifts so as to be able to care for her there. Unfortunately, her health declined to the point where she needed constant professional care. After more stints of time in ICUs and skilled care facilities, space finally became available for her to come to Stella Maris in March of 2020.

Her daughter Katie says, “When every institution in the world was closing their doors due to the pandemic, Stella Maris welcomed us.”

At Stella Maris, Patricia received excellent round-the-clock care from both Stella staff and private certified caregivers her family had hired. For nine months, her husband Joseph took an apartment at Mercy Ridge so as to stay close to her. His balcony faced Patricia's room.

“People were not able to visit in person due to the COVID-19 restrictions,” Katie recalls, “but the staff helped us stay in contact with Mom. We used technology like FaceTime and an Amazon Echo device equipped with a camera so we could ‘join’ her for dinner. The staff at Stella even helped Mom make signs to wave at us through the windows.”



Katie goes on to say: “It was such a stressful, uncertain time—but we never doubted my mom was in the best hands. Everyone at Stella, from the nurses to the administrative staff to the custodians, they all treat guests so well. We watched the way they treated my mom while she was getting end-of-life care. We came to trust them as if they were a part of our own family.”

Patricia passed away in February of the following year. Instead of flowers, the family asked that donations to Stella Maris be made in her memory.

Katie shares, “We grieve the loss of Mom every day, but we also know she was a person who lived her whole life giving back to others. My family and I wanted to honor that in some way. We knew from first-hand experience that Stella's hospice services allow the dying to experience warmth, comfort, and dignity. So in addition to our family making donations, I also volunteer at the Stella Maris Crab Feast and the Wine Tasting fundraisers. Because I work at Loyola University Maryland as the Program Director for Advancement Events, I am glad to harness my skills to help other families in need of hospice services. I think Mom would have really loved that.”



Maria, Joseph, and Katie

SPECIAL EVENTS

Special events offered by the Mercy Health Foundation provide wonderful opportunities to unite our leaders, staff, supporters, and community at large. Events generate significant philanthropic support for Mercy Health Services' clinical and community programs and offer platforms to increase awareness of Mercy's expanding services in and around Baltimore.

In Fiscal Year 2023, the special events hosted in support of programs and patient services for the health system generated \$840,635 in donations. We are extremely grateful to our corporate sponsors, donors, volunteers, and participants for their unfailing generosity.



Corporate Partners Breakfast

Mercy hosted its annual Corporate Partners Recognition Breakfast on May 4, 2023, on its downtown campus. The breakfast recognizes businesses and organizations for their support of Mercy's programs and services. Attending the breakfast were 75 corporate guests representing 43 companies, foundations, and community organizations, with 107 attendees in all.

The breakfast featured a panel discussion moderated by Dr. David N. Maine, who posed questions regarding the state of healthcare to three of Mercy's top physician specialists: neurosurgeon Jon I. McIver, M.D., of The Center for Minimally Invasive Brain & Spine Surgery; Teresa P. Diaz-Montes, M.D., MPH, FACOG, associate director of The Lya Segall Ovarian Cancer Institute and medical director of The Neil B. Rosenshein, M.D., Institute for Gynecologic Care at Annapolis; and Lew C. Schon, M.D., FAAOS, director of orthopedic innovation at the Institute for Foot and Ankle Reconstruction.



Circle of Mercy Reception

Over 250 donors, volunteers, and friends attended Mercy Health Services' biennial Circle of Mercy Donor Recognition Reception at the Mt. Washington Mill Dye House in Baltimore on November 10, 2022. The event provided Mercy the opportunity to honor the many individuals, corporations, and foundations who have made significant contributions to programs and services at both Mercy and Stella Maris. Speakers included Dr. David N. Maine, Sister Helen Amos, RSM, and Marilyn Duker, Co-Chair of Brightview Senior Living and Vice Chair of the Mercy Health Services Board of Trustees.

The Circle of Mercy Donor Recognition Reception was preceded by a Corporate Partners President's Reception for Mercy's corporate donors, where Frank R. Palmer IV, former senior vice president with The Whiting-Turner Contracting Company, addressed attendees.

BreastFest

BreastFest, an annual "cocktails for a cause" fundraiser produced by Mercy's longstanding partner The Tyanna Foundation, was held in September 2022. The Tyanna Foundation works tirelessly to make breast cancer more comfortable for patients and less prevalent nationwide. Known for their slogan "Save the Girls," the Tyanna Foundation's BreastFest event provided \$50,000 in support of the care provided at Mercy's Hoffberger Breast Center. The Tyanna Foundation's cumulative support of the Breast Center has now surpassed \$2 million.

Heat It To Beat It

Hundreds of enthusiastic walkers gathered at Eastern Regional Park in Middle River in September 2022 for the 13th Annual Heat It To Beat It benefit walk, a fundraiser to support research led by surgical oncologist Dr. Armando Sardi, Medical Director of the Institute for Cancer Care at Mercy. The increasingly popular and inspiring event raised \$220,514 to support ongoing cancer research.



Crab Feast 2022

In October, the 38th Annual Crab Feast and Hospice Day of Giving was held at the Timonium Fairgrounds to benefit Stella Maris. Guests enjoyed all-you-can-eat crabs, fun games, music, raffles, and auctions. The option to participate in a drive-thru pick-up was available for supporters who preferred to enjoy crabs from a safe social distance. More than 25 committee members, 50 volunteers, and 700 participants made the 2022 Feast one of the most successful to date, generating \$127,692 in support of hospice care.



Wine Tasting

In April 2023, Stella Maris celebrated its 70th anniversary with “A Toast to Stella Maris’ 70th—A Very Special Tasting of Wine and Craft Spirits.” Offered to over 400 guests at the Grand Lodge of Maryland, the event included a live and silent auction, and proved to be the most successful to date. Participants were able to sample and purchase wine, enjoy hors d’oeuvres, and bid on more than 100 auction items. The event raised \$118,206 to benefit long-term care services at Stella Maris.



THE MERCY ADVOCATE SOCIETY

The Advocate Society recognizes individuals whose volunteer leadership and involvement in events played a vital role in supporting the mission, values, and philanthropic vision of Mercy Health Services between July 1, 2022, and June 30, 2023. We are indebted to these individuals who ensure that the mission and values of the Sisters of Mercy endure.

2022 Mercy Heat It To Beat It Committee
 Michael Henry
 Anthony Jones
 Mary Caitlin King
 Mandi Phillips
 Pam Phillips
 Helen Syzablya

2022 Stella Maris Crab Feast and Hospice Day of Giving Committee
 Tom Barranco
 Marina Brockmann
 Lara Chamberlain
 Kathy Deane
 John Dore
 Sonia Fierro-Luperini
 Dee Gautcher
 Dee Gittings
 Cooper Henry
 Dina Kuhns
 Mary Beth Kelly
 Noreen Lidston
 Kali Mallik
 Katie McNeely
 Tracy Oerman
 Brian Peller
 Dan Sullivan
 Carol Thrasher
 Chuck Zeller
 Sally Zeller

2023 Stella Maris Wine Tasting
Anniversary Chairpersons
 Frank Boston, Esq.
 Vanessa Boston
 Jack Cavanaugh
 Cynthia Cavanaugh
 Tim Hearn
 Joyce Hearn
 Steve Golueke
 Jill Golueke
 Bob Moore
 Stephanie Moore

Committee Members
 Anna Beaudry
 Brigid Clevenger
 Beth Donahoo, M.D.
 Tom Galloway
 Rachel Hammer
 Dan Hughes
 Caley Kratz
 Katie McNeely
 Maria McNeely
 Gail Osmeyer
 Brian Peller

The Tyanna Foundation
 Danielle Bunting
 Rose Kendig
 Julie Kichline
 Shana Leaverton
 Katelynne Lowensen
 Tony Monterey
 Anne O'Brien
 Julie Phillips
 Melanie Reeder

DOCTORS' DAY

In 2023, a total of 46 Mercy Medical Center physicians, representing 26 separate specialties, were recognized in *Baltimore* magazine's annual "Top Doctors" issue.

Each year, on March 30th, National Doctors' Day celebrates physicians for their extraordinary contributions to society and dedication to the health and well-being of their communities. At Mercy, we honor Doctors' Day by inviting our patients to share notes of gratitude with their physicians and also offer the option of making a donation to Mercy in their honor. Gifts received during Doctors' Day support innovative treatments, patient-focused programs, advanced technologies, and cutting-edge research, all while sustaining Mercy's commitment of compassionate and excellent care for all.

Mercy's 2023 Doctors' Day campaign generated \$66,648 in funds from 532 grateful patients. These heartfelt tributes honor the exceptional care provided by Mercy doctors and clinicians, and funds are put to immediate use for the benefit of the patients entrusted to their care.



MESSAGES FROM DOCTORS' DAY DONORS

“

“You have been my doctor for 20 years. When I'm thanking God for my blessings, I always remember to thank Him for you.”

“Thank you for the wonderful care and attention you have given to me and my husband. You have been there for us through all the rough times. I really appreciate all you have done over the years and your sincere compassion and dedication.”

“Thanks for your blend of expertise and kindness—you change lives in ways big and small!”

“Twenty-six years ago, I was diagnosed with Stage 3C ovarian cancer. Thanks to my phenomenal Mercy doctors, I am healthy today—on my 80th birthday! Thank you!”

“My husband and I appreciate the time that you take to listen to us carefully and diagnose our problems with your expert knowledge. We have come to think of you as an extension of our family! Please take time for yourself too!!”

“These dedicated physicians have cared for my husband and me through cancer and multiple orthopedic conditions. We are most grateful to them and the entire loving nursing staff at Mercy!”

“Thank you for really taking the time to get to know me and research my condition. I'm grateful not only for your expertise but for the way you treated me like a *person to heal*, not a *case to fix*.”

“Your diligence and perseverance caused my breast cancer to be found very early. I am alive and able to watch my daughter's dance recital today because of you. How can I ever pay someone back for that? I donate in your honor in the hopes that Mercy can pay it forward to someone else battling cancer.”

”

2023 FINANCIAL STATEMENT

July 1, 2022 to June 30, 2023 (in thousands)

This financial statement reflects the operating results for Mercy Medical Center, Stella Maris, St. Paul Place Specialists, Maryland Family Care, and the Mercy Health Foundation.

OUR INCOME

Mercy Medical Center generated revenue from 46,681 patient days of service provided to 19,136 patients. Stella Maris generated revenue from 128,766 patient days of service to 1,772 patients.	\$ 281,161
Revenue generated by supporting service and care in Ambulatory Services, the Emergency Department, and Home Health	412,758
Collective revenue generated by services listed above	693,919
Collective revenue generated by Business Health Services and physician groups (net of contractual allowances)	\$ 261,618
VARIANCES	
Hospital contractual adjustments paid to third-party payers	\$ (40,114)
Underwriting for services provided to patients unable to pay	(28,692)
Net revenue for patient services	886,731
Other operational revenue	50,544
Total operational revenue	\$ 937,275

OUR EXPENSES

Salaries, wages, and employee benefits	\$ 509,795
Supplies, purchased services, and general expenses	324,226
Depreciation	43,235
Interest expense	13,255
Total operating expenses	\$ 890,511

OUR RESULTS

Net revenue from operations	\$ 46,764
Return on investments	26,430
Joint venture income	1,000
Donor funding for capital projects	128
Capital financing activities	4,872
Retiree health plan obligation	966
Other	(133)
Net Results	\$ 80,027

MERCY MEDICAL CENTER



8,631
Admissions



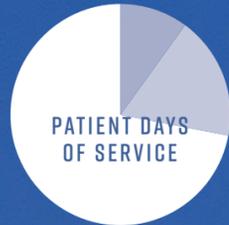
7,941
Observation Cases



2,564
Obstetrical Deliveries



\$22,200,000
Charitable Care



PATIENT DAYS OF SERVICE

- 6,046 Nursery
 - 6,766 Neonatal Intensive Care Unit
 - 33,869 Adult and Pediatric
- 46,681 Total Patient Days of Service

(EXCLUDES OBSERVATION)



AMBULATORY SERVICE VISITS

- 27,530 Business Health Services
- 42,435 Emergency Department
- 104,812 Outpatient Health Clinic

STELLA MARIS



4,353
Admissions



STELLA MARIS STAFF
600 Employees
21 Active Physicians



\$1,000,000
Uncompensated Charitable Care



PATIENT DAYS OF SERVICE

- 4,574 Hospice
- 25,024 Sub-Acute
- 41,409 Personal Care (hours)
- 99,168 Nursing Home
- 120,862 Home Care

2023 STATISTICAL HIGHLIGHTS



SURGICAL CASES

- 2,535,054 Operating Room Minutes
- 3,670 Inpatient Surgical Cases
- 25,203 Outpatient Surgical Cases



MERCY MEDICAL CENTER STAFF
4,806 Employees
528 Active Physicians

MERCY HEALTH FOUNDATION

\$9,095,343 Total support from 3,706 individuals, corporations, and foundations



COMMUNITY

MERCY RIDGE

- 47 Assisted Living Units
 - 408 Independent Living Units
- 548 Total Residents



ST. ELIZABETH HALL
203 Total Residents



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Thank you—your *giving matters!*

150TH
ANNIVERSARY

MERCY
FOREVER

BUILDING ON THE LEGACY

All throughout 2024, we will celebrate 150 years
of healing, service, and dedication to the community—in keeping
with our mission and inspired by the Sisters of Mercy.