



Mercy Health Services
Corporate Partners Program

July 1, 2018 to June 30, 2019

Transform Lives
By Investing In The Health Of Our Community



Why Become a Corporate Partner?

The Corporate Partners Program brings together people and businesses that share a commitment to improving the quality of life in our community. By partnering with Mercy, you are investing in the health of our community while building awareness and a heightened image for your business.

Generous members of the Corporate Partners Program benefit from:

- Increased visibility and brand awareness
- Networking and marketing to enhance business relationships
- Meaningful recognition as one of our most loyal and generous benefactors
- The opportunity to gain insight into health care and public policy issues by connecting with Mercy's leadership

HOW OUR PARTNERS HELP US EXCEL:



The Forensic Nurse Examiner Program at Mercy cares for victims of sexual, domestic, child, elder, and institutional violence. Specially trained Forensic Nurses conduct comprehensive forensic medical interviews, collect evidence, perform medical exams, and provide treatment. Nurses offer awareness and prevention education about domestic and sexual violence in the community. Mercy is *the* designated site for forensic patients in Baltimore City and is *the statewide model*.



CORPORATE PARTNERS



A Resource for Baltimore's Leading Businesses

Mercy provides high-quality health care to patients in Baltimore, Central Maryland, and beyond. We are committed to sharing our wealth of knowledge about health, prevention, and wellness, particularly at this critical time of uncertainty and change for health care in America.

Why are Companies Partnering with Mercy?

■ Mercy has been serving the people of Baltimore since 1874. Guided by the values of the Sisters of Mercy, we have attracted leaders and visionaries who have planned wisely for our future.

■ The community's tremendous respect for Mercy—our physicians, nurses, technicians, chaplains, and staff—and our high-quality patient care have inspired many generous benefactors, volunteers, and friends to partner with us.

■ Mercy has a solid reputation as a patient-centered health care leader in Maryland.

■ Companies are drawn to our mission—to serve the poor and provide excellent, compassionate care to all who come to us—and our special commitment to the people of Baltimore City.

Workforce Outreach: Raising Knowledge and Skills (**mWORKS**) initiative at Mercy provides job training and education for positions in the hospital's environmental services, dietary, and transport areas to Baltimore City residents who face significant socioeconomic challenges. The program helps participants develop specific skills that they can use for their professional careers.

1-in-5 CHILDREN



Mercy is *the largest* birthing hospital in Baltimore delivering roughly 1-in-5 of *all children born in Baltimore City* each year. The majority of mothers are low-income with more than 70% Medicaid-insured.

“**M&T** is committed to strengthening the communities we serve. Excellent health care is an important component of the quality of life we enjoy in the Baltimore area. That's why we support Mercy Medical Center and its mission to provide outstanding health care to all.”

Kevin Pearson, Vice Chairman, M&T Bank

Recognition and Engagement Opportunities

Corporate Partners Program members receive a comprehensive selection of customized opportunities, including unique recognition, networking, and information about recent trends in health care.

OPPORTUNITIES	Platinum \$35,000 + up	Gold \$25,000	Silver \$10,000	Bronze \$5,000
Invitation to annual Donor Recognition Event Honoring Mercy's most generous individuals, corporations, and foundations ■ Special recognition associated with event	■	■	■	■
Invitation to Corporate Partners Recognition Breakfast Hosted by Sister Helen Amos, RSM, Executive Chair, Board of Trustees and Thomas Mullen, President & CEO, Mercy Health Services ■ Corporate recognition during event remarks	■	■	■	■
Invitation to President's Reception <i>on the State of Health Care in the Region</i> Hosted by Sister Helen Amos, RSM, Executive Chair, Board of Trustees and Thomas Mullen, President & CEO, Mercy Health Services	■	■	■	
Recognition on Mercy's Outdoor Electronic Sign at the Corner of North Calvert and Pleasant Streets	■	■		
Tribute to Corporate Partners in Spirit , Mercy's donor publication	■			
Prominent listing in Mercy Health Services publications	■	■	■	■
Listing on Mercy's website www.mdmercy.com/giving	■	■	■	■
Link to your company website on www.mdmercy.com/giving	■	■	■	
Company Name Displayed on Digital donor recognition screen in The Mary Catherine Bunting Center	■	■	■	■
Corporate Partners Donor List Shared with Mercy Health Services Board of Trustees and Mercy leadership	■	■	■	■

CORPORATE PARTNERS



Guests from companies throughout the region attended Mercy's Corporate Partners Breakfast.

Mercy is committed to providing excellent patient care by using best practices, program innovation, and interdisciplinary collaboration. Partnerships with companies and benefactors who share our vision for advancing health care resources are of critical importance. Every gift you provide is a reflection of our mission and allows us to offer Mercy's outstanding service to all who come to our doors.

\$31.5 million

In FY2018, Mercy provided the community \$31.5 million in *uncompensated care*, including \$15.7 million in charity care.

“ When **Whiting-Turner** was founded in 1909, Mercy had already been serving Baltimore's most vulnerable citizens for 35 years! Our partnership with Mercy Health Services over these recent decades has been among our most *gratifying and cherished*. Like Mercy, we take very seriously our responsibility to help drive solutions for the challenges of Baltimore's neighborhoods, and it is our humble privilege to be associated with an institution that combines highly regarded Centers of Excellence with an uncompromising commitment to 'transforming lives through compassionate care.' ”

Timothy J. Regan, President & CEO, The Whiting-Turner Contracting Company



Ensuring Our Legacy

Mercy's resolve to remain headquartered in downtown Baltimore, ability to attract nationally recognized physicians, and investment in state-of-the-art technology add value to the quality of life for people working and living in the city.

Corporate philanthropy enables us to remain steadfast in our mission to serve the poor and to provide exceptional care to every patient.

Funds raised from the Corporate Partners Program are directed toward the areas of greatest need at Mercy and support many essential patient service programs.

Your investment will have a valuable impact on our patients and the larger community as we:

- Provide innovative, patient-centered care
- Give our patients access to the most advanced health care technology available
- Educate and train staff to strengthen Mercy's hallmark of compassionate care
- Improve the well-being of our neighbors through community health initiatives

The dedication of our corporate partners helps to ensure that our legacy of care will continue for decades to come.



The Prescription for Health Program

at Mercy provides assistance to patients without the financial resources, such as those who are underinsured, awaiting Medicaid enrollment, or unable to afford copayments and deductibles, to obtain out-patient prescription medicines. Our goal is to promote health and wellness after hospital discharge by providing prescribed medications and diagnosis-specific education so that people can care for themselves at home.



THE TOP 7%

Mercy's *Magnet* nursing designation since 2011 with recertification in 2016 ranks us among the top 7% of the nation's hospitals.

CORPORATE PARTNERS



Partners In Mission

The Sisters of Mercy and Board of Trustees thank the following companies for their generous philanthropic support.

The Visionary Society

Listed below are corporations whose cumulative philanthropic support for Mercy Medical Center and Stella Maris is above \$1,000,000.

M&T Bank
MBNA America Bank, N.A.
The Whiting-Turner Contracting Company

The Cornerstone Society

Listed below are corporations whose cumulative philanthropic support for Mercy Medical Center and Stella Maris is between \$500,000 and \$999,999.

Constellation, An Exelon Company
Gallagher Evelius & Jones LLP
Harkins Builders, Inc.

The Founders' Society

Listed below are corporations whose cumulative philanthropic support for Mercy Medical Center and Stella Maris is between \$100,000 and \$499,999.

American Office
Bank of America Merrill Lynch
Berkeley Research Group, LLC
Bloom & Associates, P.A.
Brown Advisory
CareFirst BlueCross BlueShield
Cavanaugh Financial Group Charitable Foundation
Centric Business Systems
Comcast Cable Communications
DePuy Orthopaedics, Inc.
Life Care Services
Legg Mason
Mars Super Markets
McCormick & Company
Mercantile-Safe Deposit and Trust Company
The National Brewing Company
PNC
Remedi SeniorCare
Select Benefits Communications Group, LLC
Southwest Airlines Co.
Stamper Electric, Inc.
John L. Stasiak Private Foundation and M. Nelson Barnes & Sons, Inc.
SunTrust Bank
Synthes, Inc.
Under Armour
University of Maryland School of Medicine
Verizon

The Champions' Society

Listed below are corporations whose cumulative philanthropic support for Mercy Medical Center and Stella Maris is between \$50,000 and \$99,999.

Allegis Group Foundation
AMMON HEISLER SACHS architects
ARAMARK Corporation
B.J. Kirkwood & Co., Inc.
Bolton Partners, Inc.
Jeffrey Brown Contracting, LLC
Centerline Construction Company
Comfort Link
C. W. Amos & Company, Inc.
DHG Healthcare
Frontier MEDEX
Gill-Simpson
Hord Coplan Macht
JLL
Katzen Eye Group
KELLY
KPMG LLP
Mercy Ridge
Miller, Long & Arnold Co., Inc.
Otis Elevator Company
Ponder & Co.
RadAmerica II, LLC
The Shelter Group
Towne Park
Transamerica
University of Maryland Department of Emergency Medicine
Veolia North America
The Warner Companies, Inc.
Anonymous

Corporate Benefactors

Listed below are the companies and businesses whose corporate gifts and sponsorships of \$1,000 or more were given during the period of July 1, 2017 to June 30, 2018.

Gifts of \$35,000 and above

Gallagher Evelius & Jones LLP
M&T Bank
The Whiting-Turner Contracting Company

Gifts of \$25,000 to \$34,999

Berkeley Research Group, LLC
Southwest Airlines Co.

Gifts of \$10,000 to \$24,999

AMMON HEISLER SACHS architects
Brown Advisory
Centric Business Systems
Constellation, An Exelon Company
EMJAY Engineering and Construction Company, Inc.
Hord Coplan Macht
LabCorp

Life Care Services
Leach Wallace Associates, Inc.
PNC
Remedi SeniorCare
Stamper Electric, Inc.
TCB Administrative Services
Towne Park
Transamerica
Trion, a Marsh & McLennan Agency, LLC
University of Maryland School of Medicine
Anonymous

Gifts of \$5,000 to \$9,999

Bloom & Associates, P.A.
Bolder Healthcare Solutions
Bolton Partners, Inc.
CareFirst BlueCross BlueShield
Centerline Construction Company
Corbett Technology Solutions, Inc.
Cove Electric, Inc.
DHG Healthcare
Epic
ePlus Technology, Inc.
Healthfuse
JLL
RehabCare
Marquette Associates
McCormick & Company
Mercy Ridge
Metz Culinary Management
NovaCare Rehabilitation
Ponder & Co.
Presidio Networked Solutions
Saul Centers, Inc.
SIG
University of Maryland Department of Emergency Medicine
Vision Technologies, Inc.
Wells Fargo

Gifts of \$2,500 to \$4,999

Apartment Services, Inc.
BFPE International, Inc.
CliftonLarsonAllen
Confidio
Daft-McCune-Walker, Inc.
DAVIS Construction
Fidelity Investments
Harkins Builders, Inc.
Haymaker Technologies
Johnson Controls
KELLY
Leonard Paper Company
Medline Industries, Inc.
O'Connor, Mooney & Fitzgerald Realtors
Riparius Construction, Inc.
Ruck Funeral Homes
SP+ Corporation
W. R. Grace & Co.

Gifts of \$1,000 to \$2,499

Bay View Homecare
Bel Air Carpet, Inc.
Broadway Services, Inc.
CB Flooring, LLC
Century Engineering
Chesapeake Employers Insurance
Complete Commissioning, Inc.
Covenant Guild, Inc.
Cranbrook Liquors
Davis Vision
Ellin & Tucker, Chartered
Excell Concrete Construction, LLC
Fitzpatrick, Leary & Szarko LLC
Frank G. Lidinsky, P.A. – Attorneys At Law
The Harris Gibson Group
at UBS Financial
HDC, Inc.
Hofmann Associates, Inc.
Homewood General Contractors, Inc.
Henry J. Knott Masonry
McKesson Medical – Surgical
Med-Care Transportation, LLC
Omega Fire & Life Safety
Oncology Supply/Ion Solutions
OptionCare
The Option Group
Optum
Pappas Restaurant and Sports Bar
Power and Combustion, Inc.
Primary Residential Mortgage
Pro Vending Services, Inc.
Radiation Physics, Inc.
Richardson Farms
Riggs, Counselman, Michaels & Downes, Inc.
The Riley-Maher Team of Riley & Associates Realtors, Inc.
RoundTable Strategic Solutions
SDS Rx
Site Resources, Inc.
Springwell Senior Living Community
State Collection Service, Inc.
SunBelt Rentals, Inc. & S.R.E.
Therapy Systems DME
ThermaSolutions, Inc.
ThyssenKrupp Elevator Company
Tollos
United States Insurance Services, Inc.
Vend Lease Company, Inc.
Warfel Construction
Whiteford Taylor Preston, LLP



For More Information

Mercy Health Services

301 St. Paul Place
Baltimore, MD 21202
www.mdmercy.com/giving

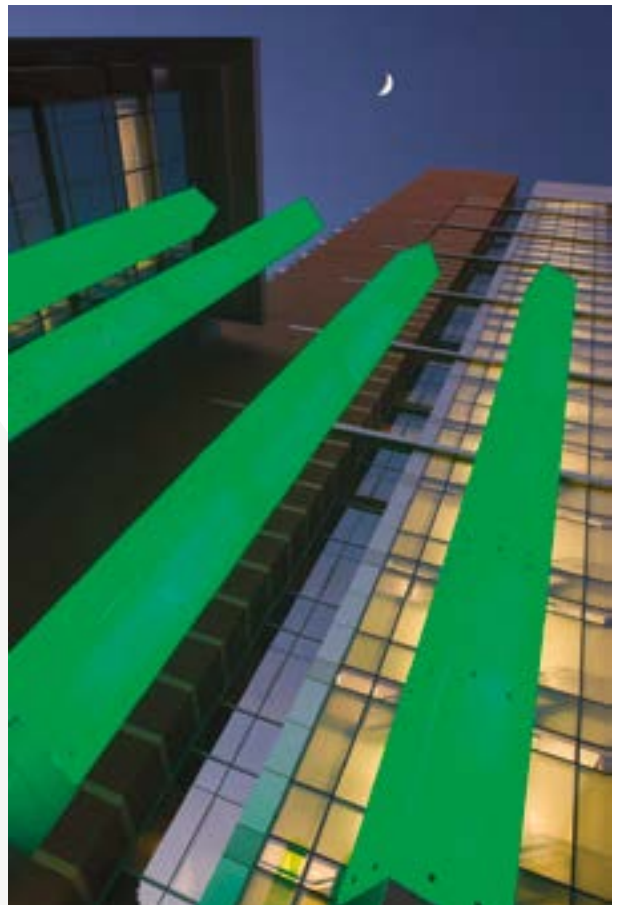
Leslie Sporn

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410-332-9817

Eleanor Hajduk

Manager of Corporate and Foundation Relations
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Four light pillars grace the front entrance of The Mary Catherine Bunting Center as a tribute to the Sisters of Mercy whose leadership and service have made Mercy a thriving institution dedicated to caring for Baltimore's sick, no matter their economic or social condition.



You inspire us.

The spirited dedication of our corporate partners enables us to remain steadfast in our mission to serve the poor and to maintain our tradition of excellence.



Commitment to Mercy

CORPORATE PARTNERS



Company Name _____
(Please list as you would like it to appear on published materials.)

Contact Name _____ Title _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ E-mail _____

SUPPORT

Yes, we will gladly support Mercy Medical Center with our annual Corporate Partners gift of:

- Platinum Level** \$35,000 and above
- Gold Level** \$25,000
- Silver Level** \$10,000
- Bronze Level** \$5,000

Commitment may be paid in two installments:
1st installment due by December 31, 2018
2nd installment due by June 30, 2019

We cannot participate in the Corporate Partners Program but would like to support Mercy Medical Center with a contribution of \$ _____.

PAYMENT OPTIONS

- Check** Enclosed is my check made payable to Mercy Health Foundation.
- Charge** Please charge \$ _____ to my credit card.

Cardholder _____ Signature _____

Credit Card Number _____ Expiration Date _____

Please mail with payment to:

Leslie Sporn
Director of Corporate & Foundation Relations
Mercy Health Foundation
301 St. Paul Place, Baltimore, MD 21202-2102

Logo Specifications: Please email a vector EPS file and a 300 DPI jpeg file of your corporate logo both in color and black & white to ehajduk@mdmercy.com.

For More Information: Please contact Leslie Sporn at 410-332-9817 or lsporn@mdmercy.com.

For Your Records: Mercy Medical Center tax ID 52-0591658 and Mercy Health Foundation tax ID 52-2173656.

Mercy Medical Center and the Mercy Health Foundation are nonprofit organizations, donations to which are tax-deductible as allowed by law. Mercy welcomes charitable contributions to advance its mission to health care, benefit the community and/or demonstrate good corporate citizenship. Contributions are not to be linked, implicitly or explicitly, to any expectation or agreement that Mercy Medical Center will use, order, recommend or make a referral for any product or service and may not result in a personal benefit to any individual, corporation, foundation or organization.

The Board of Trustees and the Sisters of Mercy thank you for your generous support.